

## Pre-Contract Management Practices |

### 7105EXQ Stages phrases

- Most competitive price
- Contractor not fully understanding project may lead to a higher 'risk allowance'
- Programme implication to include tender period
- Increased contractor involvement in design
- Some degree of competition
- Ability to overlap design and tendering
- Lack of competitiveness during second stage
- Programme implication to include a tender period (although this can be overlapped with design)
- Most contractor involvement in design process
- No programme implication
- Lack of competitiveness
- May not be suitable for public procurement contracts
- No contractor involvement
- Contractor involvement may reduce outstanding design/construction risk
- Ability to overlap tendering and design
- No incentive for contractor to mitigate
- Contractor involvement throughout process will enable more effective mitigation of risk throughout the design process by the contractor
- No tendering period required on programme
- No competition may result in high contract offers

